

## A TURNKEY PRIVATE LABEL (PL)





Partnership proposal 2021

By Oasis-Shadrin Group

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## **SUMMARY**

- 1 PRESENTATION OF OASIS-SHADRIN GROUP
- 2 PRESENTATION OF THE TURNKEY PRIVATE LABEL



## WHO WE ARE?

The family business, created and managed by Olivier Schimpf, has more than 20 years of experience to offer to its customers.

Our business is still growing thanks to our dynamism and our willingness to always find the best quality food for our dogs and cats.

Sensitive and attentive to the impacts of epigenetics, we go further than many other industrials and want to impose our vision of a healthier and more environmentally friendly world



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1995	Development of foods that meet the nutritional needs of dogs
1998	Creation of the first private label and recipes development
2008	Internationnal launch of our brands
2016	Creation and international launch of a new brand
2018	Establishment of the Oasis-Shadrin export service subsidiaries in the Czech Republic and Russia
2019	Creation of a new grain-free food brand
2021	Creation of 2 additional brands. Export to South Korea, Sri Lanka, Uzbekistan and the Scandinavian countries



## PRESENCE ON INTERNATIONAL MARKETS



Our products are distributed in **27 countries** around the world and we are working on new partnerships all over the world to increase the number of countries during 2021.





## **OUR CERTIFICATIONS**



Traceability and repackaging



Food production



A proactive team

## **OUR PROPOSAL**

A turnkey private label brand:

Oasis-Shadrin Group submits a proposal for the graphics, selects the packaging, offers you the possible packaging options as well as the different recipes possibilities from a wide range catalog.

### A turnkey brand exclusively for you!



## HOW DOES IT WORK?

### Minimum purchase

Minimum purchase is one pallet per reference, i.e. 650kg

#### Graphic design

We take care of the design and the realization of the graphic part (except the logo which must be created in advance).

#### The packages

A wide choice of packaging are available, from 100g to 12kg. Different materials are available on request.

#### Flexibility

Minimum 1000 pieces of packaging +/- 20%, the unused packaging are stored in our warehouse

## **PACKAGING COST?**

#### Oas is - S hadrin Group

#### Other suppliers

	12 kg		12 kg		
Plate fees per composition		FREE	Plate fees per composition		2800€
Minimum production 1000 pieces at 1,75€		1750€	Minimum production 5000 pieces at 1,08€		5400€
Cost of graphic design		FREE	Cost of graphic design		500€
	Total Ex. VAT	1750€		tal Ex. VAT	8 700€
	2 kg		2 kg		
Plate fees per composition		FREE	Plate fees per composition		2800€
Minimum production 1000 pieces at 0,95€		950€	Minimum production 20 000 pieces at 0,65€		13 000€
Cost of graphic design		FREE	Cost of graphic design		500€
	Total Ex. VAT	950€	To	otal Ex. VAT	16 300€
Total (average 5 compositions selected in 2 types of packaging)	)	13 500€	Total (average of 5 compositions selected in 2 types of packaging)		125 000€

## WHAT KIND OF PACKAGING?



A wide choice of packaging are available, from 100g to 12kg

#### Various supports:

- Polyethylene terephtalate / Aluminium
- Polypropylene / Aluminium
- Paper / Aluminium
- Polyethylene / Aluminium

As well as adapted finishes to your needs:

- matt
- glossy

## **HOW LONG DOES IT TAKE?**

The following timeline shows you the average delay for a turnkey private label development





# 55 AVAILABLE COMPOSITIONS

We propose a wide choice among our **55 different compositions**, grouped into different categories:

- **Premium product**: competitive public price, first ingredient is chicken
- Super premium product: high meat content first ingredient + rice (without wheat or corn)
- **Cereal-free product**: first ingredient fresh meat, dehydrated meats

#### **Contact person**

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## **QUESTIONS?**

### You need more information?

